

26 March 2019

LISTON COLLEGE

PRINCIPAL: C. S. Rooney
MEdMgt (Hons), GradDipBus, B.A



IN CHRIST WE LIVE

To whom it may concern,

In mid 2018 we were approach by one of the team at Direct Energy Solutions (DES) to discuss the benefits of upgrading our lighting for little or no cost to the school. This would be achieved by installing LED lighting throughout the school, being cost neutral, funded through savings in electricity costs and by way of an interest free ECCA loan.

A thorough investigation by DES of our power consumption profile and an audit of our lighting infrastructure, as it was then, followed. During the investigation phase, it was noted by DES that our lighting network, in our original blocks, was at that time old, inefficient and possible prone to failure.

This phase culminated in the proposal qualifying for an ECCA loan (funded through savings). A full proposal was presented to the Board of Trustees who quickly saw its merits.

During this time, DES consultants were in regular contact, willing to provide those details that we needed to make an informed decision about moving forward on a fully funded project (to take just under 5 years). The contract documentation and associated paperwork was timely and well explained, which gave us confidence in DES as an organisation. As it happened, we were able to fund the replacement from our own resources and DES worked closely with our Accounts Department to manage this part of the process.

The install team worked over the Christmas break, causing a minimum of disruption and mess with the old lights taken away and disposed of in an "eco fashion". Fittings were swapped out like for like where possible and you can hardly see where replacement has taken place.

Throughout this project, Ben, James and DES staff and contractors have been totally professional, knowledgeable and forthcoming. They have worked to get the best deal for our College. All communications have been timely and as a school the level of service we have received have been totally professional.

We look forward to the savings in power consumptions (and our electricity bills). Our staff and students are benefiting from a modern, safe and healthy lighting network.

I am happy to recommend Ben and James to other school, and encourage them to investigate the possible benefits that may accrue for their school.

Regards

Paul Houghton
Deputy Principal

Quality Catholic Boys' Education
In the Edmund Rice Tradition

69 Rathgar Road
Henderson
Auckland 0610

telephone 09 838 9350
facsimile 09 838 9809
info@liston.school.nz
www.liston.school.nz